

TOP AGENT

MAGAZINE



**AMY
BRAGDON**

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Real estate has been a lifelong passion for Amy Bragdon. “I watched HGTV all the time, and always thought about going into the industry,” she explains. After purchasing a home and renovating it, she lost it to a fire. “But out of those lemons, I made lemonade,” she explains. “I bought a new house and renovated it again, I made it my own.” Soon, her brother, who was in real estate, was encouraging her to join him. “He landed his dream job in Ottawa, so he was flying back and forth a lot and wanted someone who could help him out with his real estate business.” Amy earned her license and hit the ground running, forming Bragdon Realty. Serving all of New Brunswick, the team now consists of herself, her brother, another agent, Julieanne, and an assistant. “The team has been consistently growing, so it’s been great,” Amy explains.

Nearly 85% of Amy’s business consists of repeat and referrals, as Amy has a large network of connections in the community. “I worked in the car business five years prior to entering the real estate field, so I’ve had many clients who purchased vehicles with me also come back to me to purchase a house.” Amy was also a corporate sales manager for Delta Hotel, where she developed lasting relationships with clients. Through these previous careers, she honed her skills in customer service, and has carried it into her work as an agent. Whether she’s assisting a buyer, seller or investor, everyone she serves receives guidance and support throughout their transaction.

Aside from real estate, Amy’s other love is her community. She’s involved with Habitat for Humanity, the YMCA, and frequently

supports local businesses. “I do a support local campaign every single month that highlights different small businesses in the community,” she explains. “At the end of the month, I give away prizes from those businesses.” All of Amy’s closing gifts are from local companies, and Amy also has a ‘support local’ tab on her website that forwards clients to different businesses in the area. “I feature a wide variety of companies, from butchers to bakers, to contractors and roofing professionals.”

After working with Amy, clients are blown away by their experience. One recently said, “Amy was the natural choice for us. We knew her before so it was no surprise how great she was at communicating, and helping us find the home that was perfect for us! Also her personality made the whole thing fun, and she was so thorough and took care of everything! Buying a home during the pandemic was hard but we got it done! We couldn’t be happier. Thanks Amy!”

When Amy isn’t volunteering or working, she’s traveling. “I used to work on Carnival Cruise Lines for 11 years, so I made friends all over the world,” she explains. She often makes trips to visit her friends and has fun exploring new areas.

An exciting future awaits Amy as she plans to continue on her current path. “I want to stay in the top ten agents in my region, and keep helping out my community in any way I can. I’m looking forward to the next few years, I know it will be a fun journey.”



For more information about Amy Bragdon,
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